



Inside Sales Representative

Uncapped Earning Potential in Diesel Performance

Why Join Calibrated Power Solutions?

Dominating the aftermarket diesel performance industry requires elite talent. At Calibrated Power Solutions, we do not just sell parts—we deliver industry-leading performance solutions. We are scaling our sales team and looking for a competitive individual ready to turn automotive passion into a lucrative career.

The Advantage for Our Sales Reps:

- Leverage the massive industry reputation of Duramaxtuner.com to close deals faster
- Stop wasting time on dead ends; you will actively work and convert pre-qualified Marketing Qualified Leads (MQLs)
- Maximize your efficiency using HubSpot CRM and advanced communication tools
- Escape the desk by participating in local and regional diesel performance events & activities periodically

Your Impact and Responsibilities:

- Guide diesel enthusiasts with technical product recommendations and support that fit their needs
- Own your pipeline through phone, email, chat, and social media
- Proactively generate new business via outbound prospecting and cold calling
- Move inbound purchase orders through the pipeline accurately
- Report directly to the Director of Sales to refine tactics and hit targets

What You Bring to the Table:

- Prior direct sales experience demonstrating proven drive is preferred
- Industry knowledge of automotive or diesel performance gives you an immediate edge
- Familiarity with HubSpot or similar CRM tools helps you scale your pipeline immediately
- A coachable, team-oriented mindset ready to master our product lineup
- High school diploma or GED required

What We Offer You:

- Comprehensive health, dental, vision, and life insurance policies
- Strong 401(k) plan with a company match
- Generous paid time off
- Deep employee discounts on performance gear and a flexible schedule

Company: Calibrated Power Solutions | Duramaxtuner.com

Location: Woodstock, IL